

Efftronics mulls tie-up with Japanese, French firms



Vijayawada-based electronic data acquisition, analysis solutions and LED product firm Efftronics Systems Private Ltd (ESPL) is actively considering a tie-up with Japanese and French firms in similar domain to bid for projects in the Rs. 80,000 crore-Dedicated Freight Corridor.

A number of firms are in talks with Efftronics, according to its managing director D. Ramakrishna.

Speaking to *The Hindu*, Mr Ramakrishna said: “We are already working with the Indian Railways on signalling system and data analysis.

Given our state-of-the-art software and hardware products in the domain, several firms from Japan and France are interested in a tie-up. We are actively in discussions with the firms.

The idea is to bid for projects from the Dedicated Freight Corridor Corporation of India (DFCCIL).”

Special purpose vehicle

DFCCIL is a special purpose vehicle of the Indian Railways created for building dedicated freight corridors across the country.

The aim of DFCCIL is to create a 1,839-km corridor between Ludhiana in Punjab and Dankuni in West Bengal and a 1,499-km line between Jawaharlal Nehru Port at Mumbai and Dadri in Uttar Pradesh.

The projects are expected to be completed by the end of the financial year 2017-18.

Job opportunity

The company has over 500 employees working at two facilities in Vijayawada, and the headcount is expected to double in the next two years.

“We recently bagged a project from Ford. There are several other projects in the pipeline. If everything goes well, we may double our capacity in less than two years,” the MD said.